

# MICHALIS DERMITZAKIS

SENIOR CORPORATE COUNSEL  
DPO | COMPLIANCE OFFICER



## PERSONAL PROFILE

Senior-level Attorney, DPO and Corporate Compliance Expert with over 25 years of expertise and a unique blend of consultative and in-house counsel / compliance experience. Wide knowledge across the industries of Insurance (Private and Public), Pharmaceuticals, Health Care, and Wholesale.

## CONTACT

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GREECE

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🌐 <https://bit.ly/2TIFyf4>

## EDUCATION

Master of Laws - LLM,  
European and International  
Trade & Labor Law  
*University of Southampton*  
Bachelor of Laws - LLB  
*National and Kapodistrian  
University of Athens*

## EXPERTISE

- Legal & Business Analysis
- Litigation Disputes, Strategies & Corporate Issues Management
- Negotiations
- Ethics & Regulatory Compliance
- GDPR Compliance
- Policy/Procedure Development
- Due Diligence
- Audits/ Internal Investigations
- Risk Review & Mitigation
- Change Management
- Mergers & Acquisitions
- Joint Ventures
- Start-up Operations

## WORK EXPERIENCE

### EUROP ASSISTANCE S.A. | Greek Branch

Senior Legal Council, Compliance Officer & DPO  
MAR 2023 - PRESENT

- Lead Company's legal matters designing the optimum strategies and best practices while defend all cases before any Court.
- Generate guidelines, advice and recommendations in day-to-day business and projects regarding the implementation of legal, regulatory provisions and compliance matters and recommend steps to safeguard the Company's reputation.
- Manage all Data Protection issues
- Spearhead negotiations for all contracting documents.

### Inter Partner Assistance Greece / AXA Assistance S.A.

Senior Legal Council, Compliance Officer & DPO  
JUL 2013 - MAR 2024

### EUROLIFE FFH Group | DPO & Senior Legal Advisor

FEB 2022 - MAR 2023

- Consult the Group of Companies on all legal matters and generate recommendations in strategic projects and regular business operations.
- Fully manage all Data Protection related issues, from developing the Data Privacy Guidance, training and providing consultative advice across the company to communication and reporting to the local data protection authority and other relevant regulators.
- Spearhead negotiations for all contracting documents.

### GENERALI Insurance | Legal Counsel

JUN 2021 - JAN 2022

- Lead Company's legal matters designing the optimum strategies and best practices.
- Generate guidelines, advice and recommendations in day-to-day business and projects regarding the implementation of legal, regulatory provisions and compliance matters.
- Lead the design of all action opting to safeguard the Company's interests & reputation.
- Spearhead negotiations for all contracting documents.

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DPO | COMPLIANCE OFFICER



## STRENGTHS

- ✦ Develop and implement legal strategies to successfully address complex litigation matters and resolve litigation disputes
- ✦ Draft and solidify agreements, contracts and other legal documents to ensure the company's full legal rights
- ✦ Record of achievement at managing compliance matters
- ✦ Expert at evaluating and recommending risk management programs in support of profitable and productive operations.
- ✦ Adept at instituting corporate compliance programs, identifying risk areas, and gaining key stakeholders' alliance to achieve a favorable end product .

## CONTACT

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## WORK EXPERIENCE

### **AXA Insurance | Chief Compliance Officer, DPO & AMLO**

JUN 2018 - MAY 2021

- Acting as an independent and objective body and working with the business, bear the responsibility for identifying, assessing, reporting and advising Company's Board of Directors and management on the mitigation of compliance risks.
- Fully manage all Data Protection related issues, from developing the Data Privacy Guidance, training and providing consultative advice across the company to communication and reporting to the local data protection authority and other relevant regulators.
- Lead the development, implementation, and maintenance of an anti-money laundering program within the Company.

### **Social Insurance Institute of Greece (ΕΦΚΑ) | Legal Advisor**

FEB 2010 - PRESENT

- Provide long-term litigation services to the biggest Social Security Fund in Greece and being exposed to a rich variety of court cases.

### **Novartis Hellas S.A. | Legal Advisor**

NOV 2010 - FEB 2013

- Act as a business partner in all activities relating to the contractual negotiations and company's statutory obligations by substantiating recommendations and providing legal advice and assistance to the senior legal counsels/Head Legal
- Draft basic transactions and contracts independently
- Advise on, and assists management decision-making regarding, contract and other risks relating to business activities and provides potential solutions therefor
- Manage disputes and litigation and/or investigations
- Manage relationships and monitors the work of outside counsel and legal experts

### **M. DERMITZAKIS - S. KREOUZIS LAW FIRM**

#### **Managing Partner**

MAR 2012 - PRESENT

- Give accurate and timely counsel to clients in a variety of legal topics
- Research and evaluate different risk factors regarding business decisions and operations
- Communicate and negotiate with external parties (regulators, external counsel, public authority etc.), creating relations of trust
- Draft and solidify agreements, contracts and other legal documents to ensure the company's full legal rights
- Deal with complex matters with multiple stakeholders